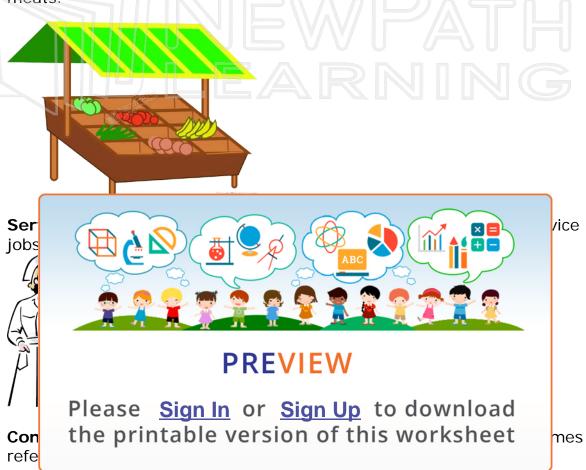


## **GOODS AND SERVICES**

**Goods** are things that are made or grown and then sold. Examples of goods are shoes, pencils, soap, and foods such as apples, cereals and meats.



**Producer** - someone who makes a product or provides a service. Products are the goods and services.

Consumer - someone who buys goods or uses services.





**Raw materials** - things in nature that can be used to make goods, such as wood, cotton, coal, oil.

**Capital resources** are the machines, tools, and buildings used to produce goods and services.

Factory - a building where people produce goods.



Market - a place where goods are bought and sold.

**Advertising** - ways of communicating with consumers to encourage buying.

Wants - goods or services people would like but can live without.

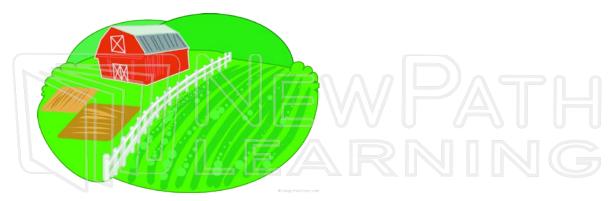
Needs - goods or services people must have to live.

Basic needs - food, clothing, shelter

**Scarcity** - not enough of something to meet all wants and needs.



Farm - place where crops or livestock are grown for food.



**Mine** - place in the earth where rocks or minerals are found. Miners work in mines to find things that are useful for fuel, metals, jewelry.



